



Directorate-General
for Energy
and Transport



EUROPEAN
COMMISSION

● Motorways of the Sea

TEN-T 2009 Info Day

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- Overall objective
- Scope
- Key requirements for the project proposals
- The 4 groups of criteria (relevance, maturity, impact, quality)
- Issues to consider
- Which actions can be financed?
- Budgetary and financial issues

● Overall objective

Establish a trans-European network of Motorways of the Sea that:

- concentrates flows of freight
- on viable,
- regular,
- frequent,
- high-quality and
- reliable sea-based transport services
- that are integrated in
- door-to-door logistic chains

In order to...

- Reduce road congestion
- Improve accessibility

● Scope

- Baltic sea
 - Western Europe
 - South-west Europe
 - South-East Europe
 - Black Sea
-
- Priority = mature projects from joint MS calls ready for implementation
 - Highly relevant study parts and studies also acceptable

● Key requirements for project proposals

- Submitted jointly by MS concerned (at least two) and signed by authorised MS representatives
- Projects should result from a joint public call for proposals organised at Member States level
- Projects remain bound by the eligibility rules and conditions specified by the Member States in their joint call
- Project consortium to integrate all relevant actors of the logistic chain

● Essential features of Motorways of the Sea projects

- Project linked to upgrade/new maritime services linking MOS ports: **show the dependencies!**
- Integration of all transport services into the door-to-door logistic chain: **describe the whole chain**
- Monitoring of contribution to modal shift and/or accessibility

● Is my project mature?

- Viability of (the upgrade of) transport services: demonstrate with market study, business plan, benchmarking with competing modes
- Consideration of hinterland transport services and connections to dry ports, in particular rail and inland waterways
- Identification of existing and future bottlenecks : show how they will be overcome

● Demonstrate the Impact of the project!

- Modal shift : describe the « old » road route, new route and use Marco Polo calculator
- Socio-economic impact
- Effect on competition : shipping lines, ports and rail
- Reduction of external costs : use a clear and transparent methodology

- **What makes up the quality of a Motorways of the Sea project?**
 - Quality of the Consortium (**clearly identify roles**) and credibility of commitments
 - Monitoring the impact throughout the action (**define indicators**)
 - Overall quality of the transport chain:
 - » Efficiency of port services
 - » Efficiency of transport services
 - » Quality of customer services
 - » Quality of logistic services

● Particular issues to consider:

- Administrative simplification
- Common liability regime
- Favourable treatment of MOS in port (priority, efficient handling, port dues, ...)
- Intermodal tracking and tracing of cargo
- Single window for booking and invoicing
- Measures for safety and security
- Energy efficient and sustainable transport modes

● What can be financed?

- Infrastructure and facilities: see call text for examples
- Start-up aid related to capital costs
- Wider benefit activities
- Studies (at regional scale) or study parts of proposals

● Budget and financing

- Progressive evolution of budget
 - » 30 m € this call
 - » 85 - 100 - 50 – 25 next calls
- Cofinancing: up to...
 - » 20%
 - » for cross-border sections : 30%
 - » max 2 years depreciation of duly justified capital costs of equipment (incl. vessels)
- Presenting a longer term financial perspective
- No EU funds cumulation for same part of actions
- ... but synergies between EU funds to be exploited
- EU funds can be complemented with state aid according to guidelines on state aid complementary to Community funding for MOS projects 12 December 2008

● Linkage to Marco Polo

- An opportunity...

● Thank you for your attention!

Further information:

- Link for the call:
http://ec.europa.eu/dgs/energy_transport/grants/proposal_en.htm
- DG Energy and Transport
http://ec.europa.eu/transport/index_en.htm
- Help desk
tenea-helpdesk-call-map2009@ec.europa.eu